MBA Distance (1st Semester) Examination, December 2018(DDE)

[Session: July 2016-June 2018 and July 2017-June 2019]

Subject: Principles and Practices of Management

Paper: MBD-101

TIME-3 hours Full marks: 80

Candidates are requested to give their answers in their own words as far as practicable.

Group-A

Candidates are requested to answer any 6 questions

5x6 = 30

- 1. What is Corporate Management?
- 2. State the functions of Management.
- 3. What do you mean by "Hawthorne effect"?
- 4. Mention few contribution of Behavioral School of thought.
- 5. Define the term 'control' and explain its importance in effective management.
- 6. Explain briefly the steps involved in planning process.
- 7. What is span of management? Discuss.
- 8. What is "gang plank"?

GROUP-B

Candidates are requested to answer any 5 questions

10x5=50

- 9. a) Is Management a science or an art or both? Justify your answer with reason.
 - b) How do the required managerial skills differ in the hierarchy of an organisation?
- 10. State the Characteristics of Bureaucratic organisation.
- 11. a) What is "direction"? Discuss in brief.
 - b) Explain the important principles of direction.

- 12. a) Describe the management control process.
 - b) Briefly explain the different types of management control.
- 13. a) What is centralization?
 - b) Discuss the merits and demerits of centralization.
- 14. Explain Maslow's Need Hierarchy theory of motivation. Give diagram.
- 15. Explain Herzberg's two factor theory of motivation.