

**MBA (D) 1<sup>st</sup> Semester Examination, June 2020(DDE)  
(Session: Jan 2019-Dec 2020)]**

**Subject: ORGANISATIONAL BEHAVIOUR (OB)**

**Paper: MBD- 102**

**Time: 3 Hours**

**Full Marks: 80**

*The figures in the margin indicate full marks  
Candidates are required to give their answers in their own words as far as practicable*

**GROUP A**

*Answer any six questions*

*5X6=30*

1. Define Organisational Behaviour. Explain Autocratic & Custodial models of OB.
2. Discuss the factors affecting personality.
3. "Attitudes shape the personality of an individual". Comment
4. Explain the basic elements of organisational culture.
5. How do our values affect our behaviour?
6. What is Herzberg's theory of motivation? How is it different from Maslow's Need Hierarchy theory?
7. Distinguish between motivators and hygiene factors.
8. Explain in brief the process of learning.

**GROUP B**

*Answer any five questions*

*10X5=50*

9. What can be the reasons for resistance to change? How can the resistance be minimized?
10. Define Power. Describe the major reasons for organisational politics.
11. Discuss Lewin's three step model for organisational change.
12. Explain various styles of leadership and discuss their application.
13. "Leaders are born and not made". Critically examine the statement.
14. Describe the three needs identified by McClelland. How are they related to work behaviour?
15. Write short notes on:
  - a. Group decision making techniques
  - b. Group Dynamics